Message Text

LIMITED OFFICIAL USE

PAGE 01 BAGHDA 01363 011448Z ACTION NEA-11

INFO OCT-01 ISO-00 EB-08 /020 W

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O R 010745Z JUL 78 FM USINT BAGHDAD TO AMEMBASSY CAIRO IMMEDIATE INFO SECSTATE WASHDC 6406 USDOC WASHDC

LIMITED OFFICIAL USE BAGHDAD 1363

E.O. 11652: N/A TAGS: BTRA, IZ

SUBJECT: VISIT OF HEWLETT PACKARD REPRESENTIVE TO CAIRO

- 1. MUSTAFA AL-HANAWI, AN EGYPTIAN CITIZEN AND MANAGER OF THE BAGHDAD OFFICE OF HEWLETT PACKARD, 150 PAGE MILL ROAD, PALO ALTO, CA 94303, WILL VISIT CAIRO. HE WISHES TO MEET WITH E/C OFFICERS TO DISCUSS POSSIBLE SHIFT OF H-P MIDDLE EAST REGIONAL OFFICE AND SERVICE CENTER FROM BAGHDAD TO CAIRO.
- 2. HEWLETT PACKARD OPENED THEIR BAGHDAD BRANCH ABOUT ONE YEAR AGO TO SERVICE EQUIPMENT SOLD TO MINISTRY OF INDUSTRIES AND OTHER GOI CUSTOMERS. FURTHER EQUIPMENT SALES HAVE BEEN DISAPPOINTING IN VIEW OF GOI ADHERENCE TO BOYCOTT AND AL-HANAWI IS CONSIDERING MOVE TO CAIRO TO TAKE ADVANTAGE OF WHAT HE CONSIDERS TO BE IMPROVED SALES PROSPECTS THERE. PECK

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Message Attributes

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Subject: VISIT OF HEWLETT PACKARD REPRESENTIVE TO CAIRO

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